

Spring 2018

*CURRICULUM VITAE*

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CURRENT POSITIONS

Professor of Economics, Michigan State University, 1984-

PREVIOUS POSITIONS

Instructor, Sino-American Economics Training Center, FuDan University, Shanghai, China, 1988.

Associate Professor, Department of Economics, Michigan State University, 1979-1984

Director of Graduate Programs, Department of Economics, Michigan State University, 1980-1983, 2000-2001

Adjunct Associate Professor, Institute for Public Policy Studies, University of Michigan, Winter, 1983

Visiting Associate Professor, Department of Economics, University of Michigan, Winter, 1982

Assistant Professor, Department of Economics, Michigan State University, 1975-1979

Associated Research Fellow, International Institute of Management (West Berlin), 1973-1974

EDUCATION

Amherst College, Amherst, Massachusetts, B.A.(with Honors) in Economics, 1970

University of Michigan, M.A. in Economics, 1973. Ph.D. in Economics, 1975

HONORS

Distinguished Transportation Researcher Award, Transportation Research Forum, 2017

German Marshall Fund of the United States, travel grant, 1989.

German Academic Exchange Service, Aufenthaltsstipendium, to visit the German Institute for Economic Research (West Berlin), 1982

Michigan State University Teacher-Scholar Award for excellence in research and undergraduate teaching, 1979

Social Science Research Council/American Council of Learned Societies Foreign Area Fellowship (Western Europe Program), Foreign Area Fellowship for Dissertation Research, 1973-74

Fulbright/DAAD Fellowship to West Germany (declined in favor of SSRC/ACLS fellowship), 1973

University of Michigan, Rackham Prize Fellowship for graduate study, 1972-73

University of Michigan, Graduate Fellowship, 1970-71

### RECENT AND CURRENT PROFESSIONAL SERVICE

Program Committee Chairman, International Industrial Organization Conference, 2005-2012

Secretary/Treasurer, Industrial Organization Society, 1998-2017

Member, Transportation Research Board of National Academies, Committee to Study Rail Freight Modernization, 2014-2016

Member, Transportation Research Board of National Academies, Committee on Freight Transportation Data: A Framework for Development, 2002-2003

Member, Committee to Review the Upper Mississippi River-Illinois Waterway Navigation System Feasibility Study, National Research Council, 2000-2001

Member, Advisory Committee for Institute of Public Utilities and Network Industries, Michigan State University. 1996-

Member, Technical Review Committee for Highway Economic Requirements Program, U.S. Federal Highway Administration, 1999.

Member, National Research Council, Transportation Research Board, Committee for the Study of the Regulation of Weights, Lengths, and Widths of Commercial Motor Vehicles (1998-2002).

Chairman, Transportation and Public Utilities Group of the American Economic Association, 1997-1999.

Member, Committee for the Study of Public Policy for Surface Freight Transportation, Transportation Research Board, National Academy of Sciences, 1993-1995.

### PUBLICATIONS

- "Informative and Goodwill Advertising," *Review of Economics and Statistics*, Vol. 66, No. 4, November 1974, pp. 541-548.
- "Minimum Rate Regulation, Modal Split Sensitivities and the Railroad Problem," *Journal of Political Economy*, Vol. 85, No. 3, June 1977, pp. 493-512.
- "West Germany: A Search for Marktordnung", in J.R. Nelson and H.O. Whitten, eds., *Foreign Regulatory Experiments, Implications for US: An Analysis and Evaluation of Foreign Regulatory Experience*, U.S. Department of Transportation, Federal Railroad Administration, Office of Policy and Program Development, Washington, D.C., November, 1977, pp. 6-1 through 6-55.
- "Intermodal Competition and the Measurement of Service Differentials," *Motor Carrier Economic Regulation*, Proceedings of a Workshop conducted by the Committee on Transportation, Assembly of Engineering, National Research Council in cooperation with the Transportation Center at Northwestern University, (Washington: National Academy of Sciences, 1978), pp.449-469."How Similar are Motor Carrier and Rail Rate Structures?: The Value of Service Component," Proceedings of the Nineteenth Annual Meeting, *Transportation Research Forum*, Vol. 19. No. 1, (1978), pp. 523-531.
- "Industry Boundaries," in Terry Calvani and John J. Siegfried eds., *An Economic Analysis of Antitrust*, (Boston: Little, Brown and Co., 1979).
- "Testing the Applicability of the Natural Monopoly Concept," in Werner Sichel and Thomas Gies, eds., *Applying Economic Principles in Public Utilities Industries*, University of Michigan, Graduate School of Business Administration, Div. of Research, Ann Arbor, 1980, pp.1-18.
- "Queuing Analysis and Value of Service Pricing in the Trucking Industry: Comment," *American Economic Review*, Vol. 70, No. 1, March 1980, pp.174-180.
- "Equalizing Discrimination and Cartel Pricing in Transport Rate Regulation," *Journal of Political Economy*, Vol. 89, No. 2, April 1981, pp. 270-287.
- "The Economics of Regulation by Policy Directive," with Michael Wirth, *Quarterly Review of Economics and Business*, Spring, 1981, Vol. 21, No. 1, pp.77-96.
- "Intermediate Term Railroad Traffic Gains in Response to Rising Energy Costs," in *Economic Regulation*, cited below.
- Economic Regulation: Papers in honor of James R. Nelson*, edited by Kenneth D. Boyer and W. G. Shepherd, MSU Graduate School of Business Administration, Division of Research, 1981.
- "Scale Economies in Advertising," with Kent Lancaster, MSU Econometrics Workshop Paper 8205, November, 1982.

- "Is there a Principle for Defining Industries?", *Southern Economic Journal*, January 1984, 761-770.
- "Mehr Ökonomische Prinzipien bei der Regulierung der Deutschen Bundesbahn?" with Jürgen Müller, in M. Neumann, ed., *Ansprüche, Eigentums- und Verfügungsrechte*, (Berlin: Dunker und Humblot, 1984). "United States Railroads", *Transportation and Economy* (June, 1984) pp. 39-48.
- "U.S.-Canadian Transportation Issues", in *Canada/United States Trade and Investment Issues*, (Toronto: Ontario Economic Council, 1985).
- "Railroad Privatization: Lessons from North America", in R. Windisch, ed., *Privatizierung Öffentlicher Aufgaben*, (Tübingen: Mohr und Siebeck, 1985).
- "Is there a Principle for Defining Industries?: Reply," *Southern Economic Journal*, October 1985, pp. 542-545.
- "Are There Scale Economies in Advertising?" with Kent Lancaster, *Journal of Business*, Vol 59, no. 3, (July 1986), pp. 509-526.
- "What Do We Understand About the Economics of Regulation?" in W. G. Shepherd and H. DeJong, Eds., *Mainstreams in Industrial Organization*, (Amsterdam: Martinus Neijhoff, 1986).
- "The Costs of Price Regulation: Lessons from Railroad Deregulation," *Rand Journal of Economics*, Vol. 18, No. 3, (Autumn, 1987), pp. 408-416.
- Book review of "Deregulation and the Future of Intercity Passenger Travel," by John R. Meyer, Clinton V. Oster, Jr and others. *Review of Industrial Organization* Vol 3, No. 4, Fall 1988, pp. 149-152.
- "The Safety Effects of Mode Shifting Following Deregulation," in L. Moses and I. Savage, Eds., *Deregulation and Safety* (Oxford: Oxford University Press, 1989.)
- "Inverse Price/Quality Tradeoffs in the Regulated Airline Industry." *Journal of Transport Economics and Policy*, (January, 1990) (with Randall Bennett), pp. 35-47.
- Comment on Boettke in, Sahu, Anadi P. and Ronald L. Tracy eds. *The Economic Legacy of the Reagan Years: Euphoria or Chaos?* (New York: Praeger Publishers, 1991).
- "Mergers that Harm Competitors," *Review of Industrial Organization* (Spring 1992), Vol. 7, No. 2 (1992), pp. 191-202.
- "Deregulation of the Trucking Sector: Specialization, Concentration, Entry, and Financial Distress," *Southern Economic Journal*, Vol. 59, No. 3 (January 1993), pp. 481-495.

Review of *Going Private: The international experience with transport privatization* by Jose A. Gomez-Ibanez and John R. Meyer, *Journal of Economic Literature* Vol XXXIII (March 1995) pp. 72-73.

"Network Problems in Public Utility Economics" in Werner Sichel and Donald L. Alexander, eds., *Networks, Infrastructure, and the New Task for Regulation*, (Ann Arbor: The University of Michigan Press, 1996) pp. 13-18. "Can Market Power Really Be Estimated?" *Review of Industrial Organization*, Vol. 11, No. 1, (February 1996) pp. 115-124.

*Paying Our Way: Estimating Marginal Social Costs of Freight Transportation*, Special Report 246, Transportation Research Board, National Research Council, (Washington D.C: National Academy Press, 1996.) (with 12 co-authors)

"American Trucking, NAFTA, and the Cost of Distance," *ANNALS of the American Academy of Political and Social Science*, Volume 553, (September 1997.)

*Principles of Transportation Economics*, (Reading, MA: Addison Wesley, 1998.)

"The Accuracy of Non-Spatial Techniques for Analyzing Transportation Demand," *Research in Transportation Economics*, Vol. 5 (1999), pp. 53-74.

*Inland Navigation System Planning: The Upper Mississippi River-Illinois Waterway*, (Washington, D.C: National Academy Press, 2000.) with 11 co-authors.

"Trucking Deregulation Disproves Positive Political Theory" in Edyth S. Miller and Warren J. Samuels, eds., *An Institutionalist Approach to Public Utilities Regulation*, (2002: East Lansing, Michigan State University Press.)

*Regulation of Weights, Lengths, and Widths of Commercial Motor Vehicles*, Special Report 267, Transportation Research Board, National Research Council, (Washington D.C: National Academy Press, 2002.) (with 13 co-authors)

Review of, "Reforming Transport Pricing in the European Union: A Modelling Approach," by Bruno De Border and Stef Proost, Eds, *The Transportation Journal*, Vol 42, No. 1, Fall 2002, pp. 60-62.

"Michigan's Transportation System and Transportation Planning," in Charles Ballard, Ronald Fisher, and Paul Courant eds, *Michigan at the Millenium*, (East Lansing: Michigan State University Press, 2003.)

Review of *Principles of Transportation Economics* by Emile Quinet and Roger Vickerman, *The Transportation Journal*, Fall 2005, pp. 73-74.

"Stuck in the Slow Lane: Traffic Composition and the Measurement of Trucking Productivity," with Stephen V. Burks, *Southern Economic Review*, (April 2009) Vol 75, Issue 2, pp. 1220-1237.

Chinese Translation of *Principles of Transportation Economics*, Wu-Nan Book Inc., 2011.

“Understanding ICC Rate Structure Regulation: A Spatial Analysis,” *Review of Industrial Organization*: Volume 43, Issue 1 (2013), Page 121-144.

“Why is the Rail Share of U.S. Freight Traffic so Low?,” *Journal of Transportation Economics and Policy*, Vol. 48, Part 2, (May 2014), pp. 333-344.

“Three Principles for Optimal Pricing of Trackage Rights,” *Review of Industrial Organization*, Vol. 49, (September 2016) pp. 347-369.

## MEMBERSHIPS

American Economic Association  
 Transportation and Public Utilities Group of AEA  
 Industrial Organization Society  
 Transportation Research Forum

## EDITORIAL COLLABORATION

Guest Editor:

*Portfolio: International Economic Perspectives*, Winter 1988. Special issue on effects of deregulation

Editorial Board Member:

*Journal of Regulatory Economics*  
*Transportation Research Part E: Logistics and Transportation Review*

Referee for:

*American Economic Review*  
*International Journal of Industrial Organization*  
*Journal of Economic Issues*  
*Journal of Industrial Economics*  
*Journal of Political Economy*  
*Journal of Regulatory Economics*  
*Quarterly Review of Economics and Business*  
*Research in Industrial Organization*  
*Review of Economics and Statistics*  
*The Logistics and Transportation Review*  
*The Southern Economics Journal*  
*Transportation Research*  
*Transportation Science*  
*Environmental and Resource Economics*  
*Journal of Transport Policy*  
*Review of Network Economics*

## PUBLIC SERVICE

Member, Michigan Local Board 085, Selective Service System.

